S. HRG. 101-1022

NOMINATIONS—COMMERCE

HEARING

BEFORE THE

COMMITTEE ON COMMERCE, SCIENCE, AND TRANSPORTATION UNITED STATES SENATE

ONE HUNDRED FIRST CONGRESS

SECOND SESSION

ON

NOMINATIONS

OCTOBER 3, 1990

WAYNE L. BERMAN, TO BE ASSISTANT SECRETARY (COUNSELLOR) AND CRAIG R. HELSING, TO BE ASSISTANT SECRETARY FOR LEGISLATIVE AND INTERGOVERNMENTAL AFFAIRS, DEPARTMENT OF COMMERCE

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NOMINATIONS—COMMERCE

WEDNESDAY, OCTOBER 3, 1990

U.S. SENATE,
COMMITTEE ON COMMERCE, SCIENCE, AND TRANSPORTATION,
Washington, DC.

The committee met, pursuant to notice, at 10:03 a.m. in room SR-253, Russell Senate Office Building, Hon. Ernest F. Hollings [Chairman of the Committee] presiding.

Staff members assigned to this hearing: Becky Kojm, professional staff member and Ruth Johnson, minority professional staff member.

OPENING STATEMENT BY THE CHAIRMAN

The CHAIRMAN. The committee will please come to order.

Today the Committee on Commerce, Science, and Transportation will consider two Commerce Department nominations submitted by the President. First is Wayne L. Berman, Assistant Secretary (Counsellor) to the Department of Commerce, and second is Craig R. Helsing to be Assistant Secretary for Legislative and Intergovernmental Affairs.

Of course, the function of the Department of Commerce is to promote the Nation's international trade, economic growth, and technological advancement. Considering the importance that this Department plays in the economic health of our country, it is vital that we keep it efficient, fully staffed, and ready to go.

So this morning, we are ready to go. We will ask Mr. Berman to come to the witness table first, and let us hear from you, sir.

OPENING STATEMENT BY SENATOR DANFORTH

Senator DANFORTH. Mr. Chairman, I want to express my apologies to everyone for not being able to stay. Senator Bentsen has called a meeting of the Finance Committee members to address a budget question, and since the members of the Finance Committee have had nothing to do with the budget deliberations I thought that during this brief pass-through I had better be present for it.

I did want to show up and to say that I am sure this hearing is going to go well. My hope is that we can confirm both nominees quickly.

Wayne Berman, of course, has had a very special relationship with the Secretary for some time. I think one of the really good things that can happen to any of us in government is to have somebody who is close to us, who is dedicated and committed and on

whom we can count. That is the kind of person Wayne Berman has been for Secretary Mosbacher.

Craig Helsing, I understand, is a graduate of a high school in St. Louis County. He did not see fit, however, to stay with us, so I do not know how to——

The CHAIRMAN. Well, he learned something.

Senator DANFORTH. The State was not big enough for both of us, I guess.

Thank you, Mr. Chairman.

The CHAIRMAN. Thank you, Mr. Chairman. We appreciate it, and we are particularly pleased to have our distinguished colleague from New York who will introduce and present Mr. Berman, Senator D'Amato.

STATEMENT OF HON. ALFONSE M. D'AMATO, U.S. SENATOR FROM NEW YORK

Senator D'AMATO. Mr. Chairman, it is a privilege to be here today and have the opportunity to present to the committee, Wayne Berman. A native New Yorker, Wayne currently lives in the great City of Rochester, in Monroe County. He is a personal friend of mine, and as a nominee of President Bush for the important post of advisor to the Secretary of Commerce, I do not think a better person with a greater sensitivity and understanding of the governmental process could be found.

As you may know, Mr. Chairman, Wayne Berman is a well-published scholar. It is difficult, when one comes to know Wayne, to believe that not only does he have that practicality, that humor, but the scholastic achievement and endeavors of his works.

As the principal liaison for policy initiatives and programs involving the Commerce Department, Wayne brings his expertise regardless of the sacrifice he may experience in terms of financial reward. Wayne is a very successful entrepreneur, and so he made at an early age a sacrifice and commitment to come to government to serve his Nation. As the Department's principal policy strategist, he is the chief spokesman for the Secretary for both domestic and international media and for communications with the business community at home and abroad.

Wayne is a native New Yorker, a graduate of the University of Buffalo, and a successful businessman. He is an author with expertise in the intricacies of government. He has pursued a career in both government as a professional and as a political advocation. He is pragmatic but, more than that, he gives of himself totally; a total dedication. Secretary Mosbacher indeed is fortunate to have somebody who has this dedication.

Mr. Chairman, I am proud to endorse this nominee for your consideration and hope that a speedy confirmation can occur.

The CHAIRMAN. Very good.

Senator Robb.

OPENING STATEMENT BY SENATOR ROBB

Senator ROBB. Thank you, Mr. Chairman.

I am delighted to join the Senator from New York in endorsing the gentleman that we have before us today. I want to give his en-

dorsement a bipartisan flavor. I have had occasion to know Wayne Berman for several years and to work with him. He is from New York and actually lives at Washington, I guess, at this point.

Normally because so many of the appointees live on the Virginia side, I frequently have occasion to come in and make introductions, and I make a little neighborhood check and find out whether the neighbors think they ought to serve in an important position in government. In this particular case I cannot even do that. I do know a number of his friends, and most of them speak reasonably highly of him. The others are also friends of mine. I would not place that burden on anyone else.

In a more serious vein, I think it was the CSIS group that we worked together on a transition. Wayne was preparing for the presidency of Michael Dukakis back in 1988 as a bipartisan effort. It did not come to pass, so he felt that he would stay with his solid Republican credentials and continue to serve in the administration and with the party he had served so ably for so many years.

Again, I told him I was going to be the color commentator and let the distinguished Senator from New York do the heavy lifting in terms of his nomination.

I have had occasion to serve with him in various capacities. I know that if you want anything done in the Commerce Department he is one that all of us frequently turn to. He has the ear of both the Secretary and the President in some of FSX negotiations, some of the other trade matters. If there are obstacles or barriers that have to be overcome, it is frequently his formidable shoulder that is placed against whatever obstacle finds itself in the way, and his success rate has been very high.

I simply come as someone who has known the gentleman who managed to somehow slip through without formal confirmation last time for whatever reasons. He has decided to give us one shot at him, and I encourage you to take full advantage of that opportunity, Mr. Chairman. On the basis of my own personal knowledge of him, he has done a good job and is highly respected by the group with which he works.

The CHAIRMAN. Thank you.

Senator Warner, did you want to say anything?

Senator WARNER. Oh, no, Mr. Chairman. If I were called upon, I would object to the nomination.

Senator D'AMATO. On that happy note——

The CHAIRMAN. Very good.

Senator Stevens.

Senator STEVENS. Mr. Chairman, I am outnumbered this morning.

I thank you for holding the hearing at this late period of the Congress so these two gentlemen can be considered for confirmation. I am happy to see Wayne and his supporters here this morning.

Thank you.

The CHAIRMAN. Maybe we ought to wait a minute and get Mr. Helsing up here.

Senator Warner, you wanted to present Mr. Helsing?

Senator WARNER. That would be appreciated.

The CHAIRMAN. Keep your seat.

You do not mind sitting next to Mr. Berman, Mr. Helsing?

Mr. HELSING. No, sir.

STATEMENT OF HON. JOHN WARNER, U.S. SENATOR FROM VIRGINIA

Senator WARNER. For the record, Mr. Chairman, I have known Mr. Berman for many years. Occasionally in my earlier days, I used to stroll in Georgetown and we would share cigars together. He always seemed to have the worst brands of anybody I ever knew.

Mr. Chairman, and members of the committee, I am pleased to introduce Mr. Helsing, who has been nominated by the President to be an Assistant Secretary of Commerce for Legislative and Intergovernmental Affairs. Since January 1989 he has served as Chief of Staff to the Secretary of Commerce at the United States Department of Commerce. Prior to serving in this position, he served as co-director of congressional affairs for the George Bush for President campaign and for the Fund for America's Future. He also served as director of congressional relations for the Presidential Inaugural Committee.

He served as a partner in Hecht, Spencer and Associates. In addition, he served as senior advisor to Deputy Campaign Manager Lee Atwater at the Reagan-Bush 1984 campaign. He has also served as director of regulatory affairs at the Can Manufacturers Institute.

He received his B.S. degree in 1973 from Millikin University. He also received his law degree in 1978 from the George Mason University School of Law.

He was born in Minneapolis, Minnesota, and currently resides in the Nation's capital.

I have known this fine man since 1978 when he was a delegate to the largest political convention in the history of the United States. 10,000 voting delegates gathered in Richmond, VA, and they summarily rejected me as a candidate to the United States Senate. I have never determined exactly how you voted.

Mr. HELSING. I was a Warner delegate on all seven ballots.

Senator WARNER. Mr. Chairman, he has gained much experience from his previous positions, serving as congressional affairs representative and also serving in positions in the private sector. I hope this committee will give his nomination the utmost consideration for this position and that the floor of the Senate will eventually receive his nomination and report favorably to the President.

In summary, Mr. Chairman, I think this is a credit to the Secretary of Commerce that we see two splendid examples of very well-trained, talented individuals who will bring to bear, I hope, in the best interests of the Nation's public.

I thank the Chair for its consideration.

The CHAIRMAN. Very good, and we do appreciate your presentation, too.

I believe there are no questions.

Very good, Senator Warner. We appreciate it very much.

The committee will examine the two gentlemen conjunctively. They are right at the table.

[The biographical sketch and prehearing questions and answers follow:]

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United States Senate
COMMITTEE ON COMMERCE, SCIENCE,
AND TRANSPORTATION
WASHINGTON, DC 20510-6125

STATEMENT FOR COMPLETION BY PRESIDENTIAL NOMINEES

(If more space is needed, please use attached REMARKS sheet)

A. BIOGRAPHICAL DATA

1. Name: Berman (Last) Wayne (First) Lee (Other)

Address: 4900 Loughboro Road, N. W. (Current residence) U. S. Department of Commerce (Business)

Washington, D. C. 20016 Washington, D. C. 20230

2. Position to which nominated: Counsellor to the Secretary Date of nomination: July 17, 1990

3. Date of birth: 11 (month) 8 (day) 56 (year) Place of birth: Rochester, New York

4. Marital status: Married Full name of Spouse: Janet Lea Berman (nee Rogers)

5. Names and ages of children: Elizabeth 3

6. Education.

Institution	Dates attended	Degrees received	Dates of degrees
Cortland State U. of NY	9/74-6/75		
University of Buffalo	9/75-6/78	BA	1978
Georgetown University	1/79-12/80		

7. Employment record: List all positions held since college, including the title or description of job, name of employer, location of work, and dates of inclusive employment.

From	To	Name of employer	Address	Type of work
1/89	Present	U. S. Dept. of Commerce	Washington, D. C. 20230	Government
1/86	1/89	Berman, Bergner & Boyette	1016-16th St., NW D. C. 20036	Consultant
9/83	12/85	Black, Manafort, Stone & Kelly	111 N. Union St. Alexandria, VA 22314	"
9/79	9/83	Center for Strategic and International Studies	1800-K St., NW D. C. 20006	"
2/79	11/79	Georgetown Tobacco	3144-M St., NW D. C. 20007	Sales

8. Government experience: List any experience in or direct association with Federal, State, or local governments including any advisory, consultative, honorary or other part-time service or positions.

1989 to present — Counsellor to the Secretary of Commerce

1988 — Director, President Bush's Department of Commerce Transition Team

1980 — Deputy Director, Resources Group, Reagan-Bush Transition Team

9. Political affiliations activities: List all memberships and offices held in or financial contributions and services rendered to all political parties or election committees during the last 10 years.

8/88-11/88 — Bush-Quayle '88 - Director of Congressional Relations
8/80-11/80 — Reagan-Bush '80
11/79-6/80 — George Bush for President

See attached list of political contributions.

Wayne L. Berman

A.9 - Political Contributions

1980	None	
1981	None	
1982	None	
11/21/83	Rob Mosbacher for Senate	$1000
1984	People for Boschwitz	250
1984	Loeffler for Congress	250
1984	Cantrell for Congress	200
01/02/84	Republican Majority Fund	1000
08/09/84	Corcoran for Senate Committee	500
09/17/84	Leadership-USA	500
1985	8th District GOP	100
1985	Parris for Governor	1000
06/30/85	Grassley Committee, Inc.	1000
11/19/85	Cheney for Congress	1000
12/17/85	John J. Duncan Campaign	500
1986	D'Amato Committee	2000
1986	Atoka Political Supper (Warner)	100
05/02/86	Committe to Re-Elect Paula Hawkins	1000
06/11/86	Friends of Senator Don Nickles	1000
06/11/86	Swindall for Congress	250
06/23/86	DioGuardi for Congress	100
06/30/86	Henson Moore Election Committee	1000
07/02/86	John J. Duncan Campaign	500
07/26/86	Rudman for Senate Committe	500
08/26/86	Bellmon for Governor	100
09/09/86	Missourians for Kit Bond	500
09/15/86	Fred Grandy for Congress	500
09/22/86	Cheney for Congress	500
09/24/86	8th District GOP	100
09/25/86	Friends for Jim Abdnor	1000
10/29/86	Quayle for Senate Committee	1000
11/21/86	Steve Symms for Senate Committee	500
1987	Joe Barton for Congress	249
1987	Barton Committee	50
05/19/87	DeConcini '88	250
06/28/87	Barton for Congress	100
07/26/87	8th Congressional District GOP Committee of Virginia	100
07/27/87	Atoka Supper	100
07/27/87	Elton Gallegly for Congress	250
09/15/87	National PAC	1000
09/24/87	Don Mica for Congress	250

10/15/87	Congressman Joe Barton Committee	50
10/15/87	Al Swift for Congress	250
11/01/87	Citizens for Edward R. Madigan	500
12/07/87	Senator Bentsen Election Committee	1000
12/08/87	Leadership-USA	627
12/16/87	Chiles for Senate	200
12/28/87	Milder for Congress	100
12/30/87	National PAC	2000
1988	Bush-Quayle	800
1988	Milder for Congress	100
1988	Elton Gallegly	250
1988	DeConcini '88	250
01/04/88	Linda Arey for Congress Committee	500
03/02/88	National PAC	2000
03/15/88	Leadership USA	325
03/16/88	Kolan Davis for State Rep.	50
03/31/88	Jack Buechner for Congress	300
04/07/88	Friends of Dick Lugar	1000
04/19/88	McCrery for Congress	500
05/23/88	Slaiman for Congress	500
05/12/88	President's Dinner	1500
05/17/88	Californians for Pete Wilson '84	1000
07/11/88	Wahlquist for Senate Committee	500
07/26/88	Committee to Re-Elect Tom Foley	500
09/30/88	Slaiman for Congress (Returned)	-250
11/04/88	Pete Dawkins for Senate	500

10. Memberships: List all memberships and offices held in professional, fraternal, scholarly, civic, charitable, and other organizations.

Member, University Club

11. Honors and awards: List all scholarships, fellowships, honorary degrees, honorary society memberships, and any other special recognitions for outstanding service or achievement.

None

12. Published writings: List the titles, publishers, and dates of books, articles, reports, or other published materials you have written.

Co-author with Robert Hunter. Electing The President; A Program for Reform. Final Report of The Commission on National Elections. Washington, D. C.: Center for Strategic and International Studies. 1986.

Co-author with Robert Hunter. Legislative Relations; Making Government Work. Washington, D. C.: Center for Strategic and International Studies co-published with Westview Press. 1986.

Prehearing Questions for Wayne L. Berman

Nominee to be

Assistant Secretary of Commerce (Counsellor)

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1. What are your qualifications to be Assistant Secretary (Counsellor)?

   Over the past nineteen months I have served in the role of Counsellor to the Secretary. Acting as his principal adviser, I have dealt with virtually every issue the Department has considered. This has enabled me to become knowledgeable on the intricacies of the inter-/intra-agency mechanism. Combining this with my experience and working knowledge of the Legislative branch should enable me to adequately fill the role of Assistant Secretary (Counsellor).

2. The position to which you have been nominated is a new one. What will be your specific duties in this new assignment?

   As Assistant Secretary (Counsellor), my responsibilities fall into three main categories. Initially, as stated above, I have served and will continue to serve in an advisory capacity to Secretary Mosbacher. This will include counselling him on any issue of pertinence to the Department. Secondly, I will maintain a system for coordinating the policy put forth by each agency into one cohesive design. This policy coordination is vital to furthering the goals Secretary Mosbacher has established, particularly in his emphasis on total quality management. Finally, as Counsellor to the Secretary, I will oversee the Department's outreach programs. This includes the Office of Public Affairs and the Office of Business Liaison. Additionally, these activities will be closely coordinated with the Office of Legislative and Intergovernmental Affairs.

3. How large do you anticipate your staff will be?

   At present, it is comprised of five individuals. I do not foresee it expanding beyond this.

4. What do you hope to accomplish as Assistant Secretary? What are your goals and objectives? How do they comport with the Department's goals and objectives?

As it is the responsibility of the Department to execute the goals and objectives set forth by the Administration, I intend to insure this implementation takes place. The policy initiatives established by the President and the Secretary are foremost on my agenda as Counsellor.

5. How do you envision your role in the Department's policy-making?

I will primarily serve as an advisor to the Secretary. It will also be my responsibility to maintain strong interagency relations, to seek the input of valuable private sector interests and to work with the Congress toward the successful fulfillment of Departmental goals.

The CHAIRMAN. Senator Stevens.

Senator STEVENS. Mr. Chairman, I have no questions. I have reviewed the statements filed by the two candidates, and I have known them for some time. I have known that they have been doing the work of the jobs in which they are now going to be confirmed.

I have no questions.

STATEMENT OF WAYNE L. BERMAN

Mr. BERMAN. Mr. Chairman and members of the committee, thank you very much for the kind comments.

With respect to development of technology, the Department has an aggressive program to commercialize new technologies. It is directed at Federal laboratories. There are the so-called Hollings Centers in South Carolina, Ohio and New York working on technology development as well as the new advanced technology program to which there were 250 applications for only $10 million in government grants. So I think there is an emphasis on the development of technology.

We are working very well at Commerce. In my 20 months there it has been my experience that we have worked very well with the USTR. It has not been flawless, but we continue to work hard to coordinate with them. We do develop trade policy and debate it vigorously in the administration, and we are going to continue to try to put and keep the commerce in Commerce. I can assure you of that.

[The statement follows:]

STATEMENT OF WAYNE L. BERMAN

I am honored to come before the Committee today as the nominee for the position of Assistant Secretary for Policy (Counsellor). I am grateful to Secretary Mosbacher for recommending and President Bush for nominating me to this position.

Over the past 19 months my experience at the Department of Commerce has allowed me to work towards the Administration's goals. The Department's mission has been to promote our nation's economic security by helping American business become more competitive.

The Department has met this challenge by encouraging American businesses to make quality products, and emphasizing participation in the Malcolm Baldridge Quality Award; by promoting exports in a rapidly changing international market

place, and ensuring our national and economic security through the development of modern and efficient export licensing; by encouraging the rapid commercialization of new technologies; and by understanding the importance of environmental and competitiveness goals.

Further, we are working towards the successful conclusion of a fair and accurate Census and encouraging the creation and expansion of minority owned businesses.

While working towards these objectives over the last two years, I have been fortunate enough to meet with members of this Committee as well as many of your colleagues in both the Senate and the House. If I am confirmed, I look forward to working with the Committee in developing the Department's policies.

Once again it is an honor to present myself to the Committee and now I look forward to answering any questions you might have.

The CHAIRMAN. Very good.

Senator Kasten.

OPENING STATEMENT BY SENATOR KASTEN

Senator KASTEN. Mr. Chairman, thank you.

I just want to express my strong support for these two individuals. I, too, am pleased with Secretary Mosbacher's choices. I believe it is a credit to him and the Department of Commerce that we have these two individuals.

I have had the opportunity not only to know them professionally but personally. I strongly recommend, Mr. Chairman, that we move forward with their nominations.

I also hope that somehow we are able to work this through so, in fact, they can be confirmed before we recess. As you know, they have been in "acting" positions in both cases for a number of months, and I just hope that now that they are before us we can proceed with the greatest possible dispatch.

I congratulate Messrs. Helsing and Berman, and I look forward to working with them at the Department of Commerce.

The CHAIRMAN. Very good.

It is the intent of the committee to discharge both of these appointments along with one for the Interstate Commerce Commission, Mr. McDonald, today if we can get a unanimous——

Senator KASTEN. The one for Maritime, also.

The CHAIRMAN. Anyway, we want to report them to the floor if we can.

Senator Burns.

OPENING STATEMENT BY SENATOR BURNS

Senator BURNS. Thank you, Mr. Chairman.

I, too, want to congratulate Mr. Helsing and Mr. Berman. I have some reservations about Mr. Berman. He does not go outdoors.

Referring to a conversation held earlier at the Canadian Embassy, he does not go outside for anything.

I think your complexion would reflect that.

I know both these men will do a good job, and they have my congratulations. I, too, would urge that these gentlemen be confirmed before we recess.

Thank you, Mr. Chairman.

The CHAIRMAN. He could consult with Sam Donaldson, do you think?

Senator BURNS. He says he does not do wigs, either.

The CHAIRMAN. I ended up with a Korean suit, and Sam ended up with an Oriental rug.

We want to welcome to the committee Mr. Berman's wife, Janet Lea, and daughter, Liddy.

Liddy is a just a shortening of Elizabeth, is it?

Mr. BERMAN. Yes, sir.

The CHAIRMAN. My wife's maiden name was Liddy, and she was not related to Gordon, either.

On behalf of Mr. Helsing we have a letter.

Give the gentleman right here copies.

On behalf of Mr. Helsing we have a letter dated October 2 from our friend, Lee Atwater of the Republican National Committee, endorsing his confirmation. We have also Robert Michel, Bob Michel, a Republican leader, and Governor Campbell of South Carolina. Our distinguished governor is also endorsing Mr. Helsing. Those letters will be in the file.

Mr. Berman, with respect to the Commerce Department and getting commerce into Commerce, it has been this Senator's observation, after watching it for over 25 years from the time when we started as the Committee on Foreign Commerce, and then we got to be the Committee on Interstate and Foreign Commerce, and then we got to be the Committee on Commerce and Transportation, and then Commerce, Science, and Transportation, that, generally speaking, we left out commerce.

The committees in past years were not too vitally interested in trade. Other committees have taken over the jurisdiction in large measure. Where you are supposed to set the policy on trade over at Commerce, we have a very difficult time coordinating and having any influence over, for example, the Special Trade Representative and the Secretaries of Treasury and State. They are more in charge of that foreign commerce than Commerce.

As you well know, that has disturbed us here on the committee for some time.

What is your view with respect to the policy over there now, having resolved the Bureau of Standards into the Institute of Technology, trying to get the Commerce Department involved in the development of technology and the development of trade policy? What is your comment with respect to that, in that you are going to be in charge of policy?

With respect to your free trade zones, are you looking at those very carefully? Wisconsin and the Midwest have been denuded. The foreign entity comes in, establishes a free trade zone, brings in free of any duty or tariff the entities that are supposed to be used just as assembly for export and they are really for the domestic market. That adulteration of the so-called free trade zone has decimated the Midwest, I guess, what we call now the Rust Belt. That is the reason it is rust.

What are you doing about that?

Mr. BERMAN. That is a serious concern of the Secretary and Assistant Secretary Garfinkel who oversees FTZ issues. We are looking at the criteria which were established by Congress in the original FTZ law which has been amended twice.

We want to make sure that there is not any misuse of foreign trade zones, that they are used for export, not for products that go

into the domestic market. So we are taking a hard look at the criteria to see whether they need to be changed.

The CHAIRMAN. What is the status of the census?

Mr. BERMAN. The census is proceeding along the exact plan that was laid out 2 years ago. It is a very complex plan. It is almost like fighting a battle.

Right now we are in the local review process, Mr. Chairman, in which cities, townships, and villages all over the United States get detailed maps from the census. They take those maps, and they are allowed to challenge various findings in those maps in a block-by-block, building-by-building, house-by-house survey. Those challenges will come back to the Department. Most of them are due in by mid-October, and then we will go back and recanvass or revisit those sites that were challenged and determine whether the Commerce Department Census Bureau map was correct or whether the challenge was correct. From there, we proceed to tabulate final numbers.

It has been a goal of all of ours, Mr. Chairman, to work very hard for a fair and accurate census, and I might just say to you, the staff, and members of the committee that I have not learned anything more clearly in my 20 months at Commerce than respect for the career civil servants who are so dedicated, patriotic and who work so hard to make things like the Census and the Weather Service and other organs of government work well. So I think the census is in very good hands.

The CHAIRMAN. You mentioned the Weather Service and the dedication, and I agree. I have watched it develop from the Environmental Services Administration to NOAA, the National Oceanic and Atmospheric Administration.

Seemingly, every Secretary comes on and finds the Department, rather than being Business, is NOAA. He thought he was getting on there for the Business Advisory Council so they could get a little bit of advanced information about economic trends, census information and that kind of thing. He is told by OMB to cut, so he just willy-nilly cuts everything we have over there at NOAA.

We have had a very difficult time, and now seemingly with this summit agreement capping discretionary spending contracts, NEXRAD is going to cost me $118 million to keep it going or else we will lose that contract with the Weather Service.

What is your comment about that and how we are going to handle these demands on the NOAA budget and then try to get the Department in or, I should say, the administration of NOAA into the global warming problem?

We are trying to put moneys there. We have had extensive hearings at this committee and other committees on the scientific end regarding the hole in the ozone and the global warming trends and everything else that are right within this committee and your Department.

Mr. BERMAN. Mr. Chairman, those are very important concerns of Secretary Mosbacher. We have supported the expansion of some NOAA programs, and we are actively managing the NOAA budget to try to reflect the priorities that you and your colleagues and the President and his advisers wanted to see reflected in NOAA.

As far as Weather Service modernization, we are committed as an administration to seeing it through. It is going to mean some tough choices in other parts of Commerce, and I know my colleagues in the Budget Office and the Office of the Secretary look forward to working with you in your other hat—maybe you ought to loan one of those hats to Donaldson, you have so many of them—as chairman of the Appropriations Subcommittee on Commerce to make the weather modernization a reality.

We are working in global warming. We have a program which started last year which I think was about $40 million or $60 million to study global warming and really analyze the trends from a scientific basis and put together a solid data base. I am sorry, I do not remember the exact figure. I know we are working hard on that.

The CHAIRMAN. By the way, what is the Department's position relative to the census, 60 million in there? You mentioned the appropriations. They were trying for unemployment, severance, from having taken the census.

It seems to this Senator and the committee members that the employees taking the census were temporary. They have known they would not get a steady here-on-in job but a temporary job, and it did not justify any kind of unemployment compensation and those kind of things.

Do you favor the $60 million that the House favors and wants to put in there? I am trying to save money, and I want to know what you want to do.

Mr. BERMAN. I would like the opportunity to get back to you, Senator. I have not followed that particular issue closely enough.

The CHAIRMAN. Wayne Berman has not missed that $60 million.

Mr. BERMAN. No, sir. Really, I have not. I know there is an issue relating to unemployment compensation, but I am not exactly sure that we have a unified position. So I would like a chance to consult with my colleagues and get back to you later today if that would be okay.

The CHAIRMAN. All right. Mr. Helsing, would you let me announce just from time to time a little EDA grant or some kind of little ocean research or something?

[The biographical sketch and prehearing questions and answers follow:]

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United States Senate
COMMITTEE ON COMMERCE, SCIENCE, AND TRANSPORTATION
WASHINGTON, DC 20510-6125

STATEMENT FOR COMPLETION BY PRESIDENTIAL NOMINEES

(If more space is needed, please use attached REMARKS sheet)

A. BIOGRAPHICAL DATA

1. Name: Helsing (Last) Craig (First) Rodney (Other)

   Address: 700 New Hampshire Avenue, N.W. #520 (Current residence) 14th & Constitution Avenue, N.W. (Business)

   Washington, D.C. 20037 Washington, D.C. 20230

2. Position to which nominated: Assistant Secretary for Legislative & Intergovernmental Affairs, U.S. Department of Commerce

   Date of nomination: September 10, 1990

3. Date of birth: October 12, 1951 (month) (day) (year)

   Place of birth: Minneapolis, Minnesota

4. Marital status: Single

   Full name of Spouse:

5. Names and ages of children: None

6. Education:

Institution	Dates attended	Degrees received	Dates of degrees
George Mason University School of Law	2/74 - 5/77	J.D.	1977
Millikin University	9/69 - 5/73	B.S.	1973

7. Employment record: List all positions held since college, including the title or description of job, name of employer, location of work, and dates of inclusive employment.

From	To	Name of employer	Address	Type of work
8/90	Present	U.S. Department of Commerce	14th & Constitution Washington, DC	Senior Advisor to the Secretary
2/89	8/90	U.S. Department of Commerce	14th & Constitution Washington, DC	Chief of Staff
12/88	1/89	American Bicentennial Presidential Inaugural	Southeast Federal Ctr. Washington, DC	Director, Congressional Relations
1/85	11/88	Bill Hecht & Associates	499 S. Capitol St. Washington, DC	Senior Associate
11/84	1/85	50th American Presidential Inaugural Committee	USNaval Station Anacostia, Wash.DC	Finance Director
10/83	11/84	Reagan-Bush 84	440 First Street Washington, DC	Senior Advisor to the Deputy Campaign Director
2/81	10/83	The White House	Pennsylvania Avenue Washington, DC	Deputy Director of Political Affairs

(continued on separate sheet)

8. Government experience: List any experience in or direct association with Federal, State, or local governments including any advisory, consultative, honorary or other part-time service or positions.

Same as those positions listed in Question #7 (above).

9. Political affiliations activities: List all memberships and offices held in or financial contributions and services rendered to all political parties or election committees during the last 10 years.

For services rendered to political parties or election committees, please refer to Question #7 (above).

Contributions:

6/11/85	Ridgewell's Caterer, Inc. (in-kind contribution - Sen. Denton reelection)	$683.77
9/19/86	Eckert for Congress	$250.00
9/22/86	Webb Franklin Congressional Committee	$250.00
9/24/86	Swindall for Congress	$250.00

(continued on separate sheet)

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H. REMARKS

7. Employment Record

From	To	Name of Employer	Address	Type of Work
1/77	1/81	Can Manufacturers Institute	1625 Massachusetts Ave. Washington, DC	Director of Regulatory Affairs
11/74	12/76	U.S. Department of Health, Education and Welfare	200 Independence Ave. Washington, DC	Staff Assistant
9/73	11/74	The Office of Management and Budget	New Executive Office Bldg. Washington, DC	Staff Assistant
6/73	9/73	The White House, Office of Presidential Personnel	Pennsylvania Avenue Washington, DC	Summer Intern

9. Political affiliations activites

Contributions (continued):

10/8/86	Boulter for Congress	$250.00
10/14/86	Dornan in '86	$250.00
10/16/86	Coble for Congress	$250.00
12/8/86	Hamilton Jordan for Senate Committee (Debt Retirement)	$250.00
6/30/87	Kemmy Election Committee	$250.00
7/28/87	Citizens for Connie Mack	$300.00
7/29/87	Barton for Congress	$100.00
10/26/87	Bill Schuette for Congress	$250.00
9/29/88	Ralph Regula for Congress	$250.00
1/11/90	Steve Watson for Congress	$100.00

PREHEARING QUESTIONS FOR CRAIG R. HELSING

NOMINEE TO BE ASSISTANT SECRETARY OF COMMERCE FOR LEGISLATIVE AND INTERGOVERNMENTAL AFFAIRS

1. **WHAT ARE YOUR QUALIFICATIONS TO BE ASSISTANT SECRETARY FOR CONGRESSIONAL AND INTERGOVERNMENTAL AFFAIRS?**

As defined by The United States Government Manual, 1989/90, the Assistant Secretary for Legislative and Intergovernmental Affairs directs both the Office of Legislative Affairs and the Office of Intergovernmental Affairs, advising the Secretary on matters of concern to the Department relating to Congress, as well as state and local officials. The Assistant Secretary is also responsible for advising Congress as well as state and local officials on the Department's policies and for communicating to the Secretary such concerns.

For the first 19 months of this Administration, I served as Chief of Staff to Secretary Robert A. Mosbacher. In this capacity, I was responsible for management oversight of the Transition Team from December 1988 through January 1989. These duties focused on the personnel staffing process. Thereafter, I served as the Secretary's principal staff officer, overseeing the daily schedule/ briefing processes for domestic and international travel; personnel decisions; and Executive Secretariat operations.

In addition, I have served as the Director of Regulatory Affairs with a trade association; as a principal within a governmental relations firm with daily contact with Capitol Hill; and as the Co-Director of Congressional Affairs for George Bush for President and Bush-Quayle '88.

I believe that these congressional, organizational and management skills as related to the Department, as well as my understanding of the legislative process and my personal relationship with Secretary Mosbacher, will serve effectively if confirmed as the Assistant Secretary for Legislative and Intergovernmental Affairs. I look forward to this exciting challenge.

2. WHAT IS YOUR GENERAL PHILOSOPHY ON CONGRESSIONAL RELATIONS? HOW WOULD YOU PLAN TO INCORPORATE THIS PHILOSOPHY INTO THE POSITION FOR WHICH YOU HAVE BEEN NOMINATED?

One of the President's nine "marching orders" given to officials of the Bush Administration in January 1989 was to "work with Congress."

With this in mind, I see the job of Assistant Secretary for Legislative and Intergovernmental Affairs as a serious and important one. There are several general characteristics that I feel are necessary to effectively carry out this position:

First is integrity. In order to be an effective congressional liaison, one must have the trust of all those with whom he deals.

Second is a willingness to communicate and work hard. It is essential that an effective congressional liaison be willing to respond in a timely manner to the concerns of those with whom he is dealing.

Third is an ability to understand the legislative process. This requires the knowledge to comprehend technical nuances; grasp the nature of legislative matters both big and small; and coordinate all of the aforementioned with Administration and Departmental policy.

If approved by this Committee and confirmed by the Senate, I will incorporate my philosophy by always being honest, available to discuss legislative matters, and willing to listen to all viewpoints.

3. WHAT DO YOU SEE AS THE TOP PRIORITIES OF THE DEPARTMENT OF COMMERCE IN THE COMING YEAR?

The Department is currently compiling our legislative program for the 1st Session of the 102nd Congress. This program will encompass the President's, as well as the Secretary's, priorities. If confirmed, I expect to work closely with this Committee and the Congress as a whole to coordinate the legislative agenda.

4. WHAT DO YOU HOPE TO ACCOMPLISH AS ASSISTANT SECRETARY? WHAT ARE YOUR GOALS AND OBJECTIVES? HOW DO THEY FIT IN WITH THE DEPARTMENT'S PRIORITIES?

If approved by this Committee and confirmed by the Senate as Assistant Secretary for Legislative and Intergovernmental Affairs, I will work closely with Congress and my Departmental coworkers to create a clear, open and responsive working relationship between the Executive and Legislative branches. As it is a priority of both the President and Secretary Mosbacher to work closely with Congress, I will have no higher objective than this if confirmed as Assistant Secretary.

STATEMENT OF CRAIG R. HELSING

Mr. HELSING. You bet.

Mr. Chairman and Members of the Committee, it is a great honor to appear before you today as the President's nominee for Assistant Secretary of Commerce for Legislative and Intergovernmental Affairs. I would like to thank Secretary Mosbacher for recommending to the President that he place my name in nomination. I would also like to thank Senator Warner and Minority Leader Michel for their gracious support.

My duties during the the past 19 months as Chief of Staff to Secretary Mosbacher have afforded me the opportunity to learn a great deal about the Commerce Department, its vast diversity and broad scope of activity. Most importantly, I have learned the significance of the Department's contributions in turning the challenges our nation faces into opportunities for all Americans. One way of accomplishing this is by maintaining a two-way street of communication between the Congress and the Commerce Department.

I have spent my career involved with the Federal Government, both the Exeuctive and Legislative branches. I have worked closely with Members of Congress, Governors, state and local officials, and their staffs. I have the highest regard for the important role and vast responsibility elected officials have in developing national policy and understand their strong reliance on credible information.

If approved by this Committee and confirmed by the Senate, I will work assiduously to represent the Department through close cooperation with state and local officals, this Committee, and the Congress as a whole.

I would like to close by echoing a statement made by Secretary-designate Mosbacher in January, 1989 when asked to describe his immediate priorities. He replied, "Congress, Congress, and Congress." If confirmed, I will have no higher priority than carrying out this mandate.

Thank you, Mr. Chairman. I would be happy to answer any questions you may have.

The CHAIRMAN. Of the 24 years I have been up here, 18 have been with a Republican president, and I am working like the dickens and Strom announces everything I do.

I would just like to be able to announce a little bit here and there, you know what I mean?

Excuse me. We have the distinguished Secretary here.

Secretary Mosbacher, the committee welcomes you. It is our intent to discharge these two appointments for confirmation to the floor here sometime today and hope to have it done by the end of the week here.

Do you have any observations you wish to make?

We do not get the Secretary up here very often.

STATEMENT OF HON. ROBERT A. MOSBACHER, SR., SECRETARY, DEPARTMENT OF COMMERCE

Secretary MOSBACHER. Just when I am invited, Mr. Chairman. It is an honor and a pleasure to be here. I endorse these two top members of my team.

The CHAIRMAN. They are top members, and that is the way the committee feels.

Any other questions, gentlemen?

Conrad, do you have anything?

Senator BURNS. Thank you, Mr. Chairman. I have a couple of questions. There are some concerns that I have in the present budget package because we have worked very hard in this area. I will let either one of you respond to this.

Do you have any feelings on doing away with $7 million of the $15 million appropriation it takes to support the USTTA that would be purely financed by a user fee proposed by the Budget Summiteers? I have some real reservations about that, and I would like to hear your comments on that particular thing.

I happen to believe that of all the exports we have in this country right now, the cleanest and the most profitable and the one that touches more commercial entities in this country right now for business and attracts dollars to this country happens to be in this field, which is always put on the back burner.

I would like to invest money that makes us money rather than money that just kind of goes out there and floats around and gets nothing done.

I would like to hear your comments on that, if I may, either one of you.

Mr. BERMAN. Senator, thanks for asking that question. It gives me an opportunity to commend the superb work that I think is done in the Travel and Tourism Administration. Ambassador Rock Schnabel, who is the Under Secretary, does a fabulous job with a small budget of getting a lot of bang for the buck.

I think in the case of the fully fee-funded Travel and Tourism Administration it is another sign of the importance of trying to get things paid for by other means than tax dollars. I think as part of the budget agreement it is certainly something that everyone at Commerce and the Secretary supports 100 percent. This is an important element of the budget agreement.

I think it is workable and that we can have an excellent Travel and Tourism program fee funded or, as we have had one, funded from taxpayer dollars.

Senator BURNS. I would follow that up. Who do you want to pay those fees?

Mr. BERMAN. Well, I had better leave the details to the budget summiteers and experts on that, Senator. I am not exactly sure how the fee-funding would work. I am sure it will work well.

Senator BURNS. Gosh, I think he could run for office.

I heard somebody come out and just blindly say, well, whatever it is, whatever is in the package I am going to support. I am sorry, I cannot do that.

I would hope that the Commerce Department, though, would take a look at this. I have some real concerns whenever we start

talking about free trade zones. I realize there are two or three different directions you can go on those, and I guess philosophically I could probably support some of those.

I like to invest my dollars where we get a return. Right now, if you want to look at all of the programs that this government invests in, I think we get a good bang for the buck. We have sections of States that expend more money in this industry, in the tourism industry, than this whole United States of America, spends in the global market.

I just happen to believe that the people of America, the traveling public, pay enough excise taxes. I do not care if you are in a hotel, a motel, or on the highways, or pay user fees, whatever it is. They pay enough user fees when they are vacationing. If they buy just a little bit of goods they are going to pay an excise tax and all of that.

I am saying that I think our investment is very modest for the return that we get. I think it is a marvelous export that we have in this country, and we have not furthered it to its potential. I guess if that gets $15 million, less than $20 million I think, maybe we should make no more investment if it is working well and we are getting a good return on it. Nonetheless, I hate to see it go into the Federal Government general fund, into an abyss where we do not know from where the funding is coming or how those funds will be used or if it will be phased out.

So I have some concerns about that, and I would certainly hate to see that happen.

Thank you, Mr. Chairman.

The CHAIRMAN. Very good, gentlemen. We appreciate your appearance here this morning.

The committee will be in recess subject to the call of the Chair. Thank you very much.

[Whereupon, at 10:34 a.m., the hearing was adjourned.]

35-871 (32)